



New, Asian spare-parts facility

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New Singapore Facility Opens for Business

MAN Diesel PrimeServ opened its new spare-parts facility in Singapore on 8 October. The new facility aims to deliver spare-parts directly to the large, local market, dispensing with the need to dispatch parts to Asia from PrimeServ stocks in Europe. A new SAP system enables PrimeServ to drive its spare-parts business from multiple locations.

The opening of the Singapore facility fits with the overall PrimeServ strategy of locating its services as close as possible to where needed. PrimeServ continuously opens new service centres globally along main shipping routes and in areas rife with diesel power-plants.

At the ceremony, Otto Winkel, Senior Vice President MAN Diesel PrimeServ, described the opening to the assembled audience of employees and guests as: "a dream that has come true."

Winkel said: "We are now able to serve all vessels trading in Asia with spare-parts for our entire engine population without having to send the parts from Europe. This saves a lot of time and transportation costs. Despite a significant drop in world trade and shipping, I am convinced that this strategic initiative in the long term will be beneficial to MAN Diesel as well as to the marine industry."

Winkel also said that the process of choosing a location for the new site could have been made easier just by looking at a world map and seeing where ships trading between East Asia and the Atlantic and Indian oceans have to pass. He went on to praise Singapore's expansive shipping infrastructure of terminals, bunker facilities, brokers and repair yards.

He concluded: "Establishing a warehouse of this nature has been quite a challenge. To overcome these difficulties, you need a strong project management team. I thank all involved for their effort to make it happen and [who] found good solutions whenever a new problem or obstacle surfaced."

PrimeServ has had a presence in Singapore for many years where it retains an experienced crew of superintendent engineers and fitters. Its workshop has a large

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machine capacity and offers a full range of after-sales services. The new, adjacent warehouse fills 10,000 square metres and holds around 12,000 spare-parts.



Customers paid a visit



Speech by Katrin Saady, Regional Logistics Manager, Asia



Traditional Lion Dance performance celebrating the opening of the warehouse



Demonstration of the new DieselSwitch retrofit solution



One of the rows in the warehouse, which stocks 12,000 different spare part numbers

About MAN Diesel

MAN Diesel is the world's leading provider of large bore diesel engines for marine and power plant applications. The company designs two-stroke and four-stroke engines, generating sets, turbochargers, CP propellers and complete propulsion packages that are manufactured both by MAN Diesel and its licensees. The engines have power outputs ranging from 450 to 97,300 kW. MAN Diesel employs approx. 8,000 staff, primarily in Germany, Denmark, France, the Czech Republic, India and China. The global after-sales organisation, MAN Diesel PrimeServ, comprises a network of the company's own service centres, supported by authorised partners. MAN Diesel is a company of MAN SE, which is listed on the DAX share index of the 30 leading companies in Germany.

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